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## **Firefighters' Retirement System of Louisiana**

### **Third Quarter, 2013 Real Estate Review**

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January, 2014

Firefighters' Retirement System of Louisiana

**RE:** Real Estate Strategy – 3<sup>rd</sup> Quarter 2013

Dear Members,

We are pleased to present the September 30, 2013 Private Markets Real Estate Report for the Firefighters' Retirement System of Louisiana. The report provides a variety of performance analysis for the overall portfolio. The reports include trailing performance, performance by investment stage and vintage year performance.

The Real Estate portfolio of Firefighters' Retirement System of Louisiana experienced a positive quarter, having a nominal IRR of 1.06%. The IRR since inception is 3.80%. The overall multiple (current valuation plus cumulative distributions, divided by total capital calls) is 1.18.

The following table presents the status of the Real Estate portfolio as of September 30, 2013:

<b>Commitments</b>	<b>Terminated Commitments</b>	<b>Amount Funded</b>	<b>Amount Distributed</b>	<b>Reported Value</b>	<b>Call Ratio</b>	<b>Distribution Ratio</b>
\$98,190,000	\$0	\$93,068,551	\$25,413,127	\$84,866,696	94.78%	27.31%

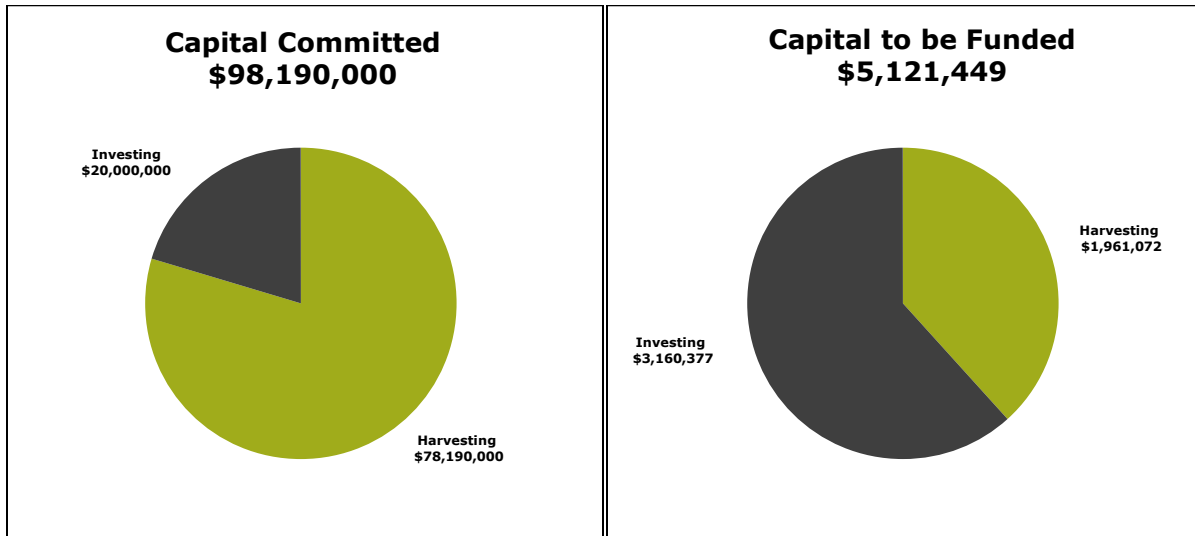
<b>Unfunded Commitments</b>	<b>Market Exposure (Reported Value + Unfunded Commitments)</b>	<b>Total Fund Composite as of 9/30/2013</b>	<b>Alternative Assets Target</b>	<b>Reported Value as a % of Total Fund</b>	<b>Market Exposure as a % Total Fund</b>
\$5,121,449	\$89,988,145	\$1,292,305,188	8%*	6.57%	7.0%

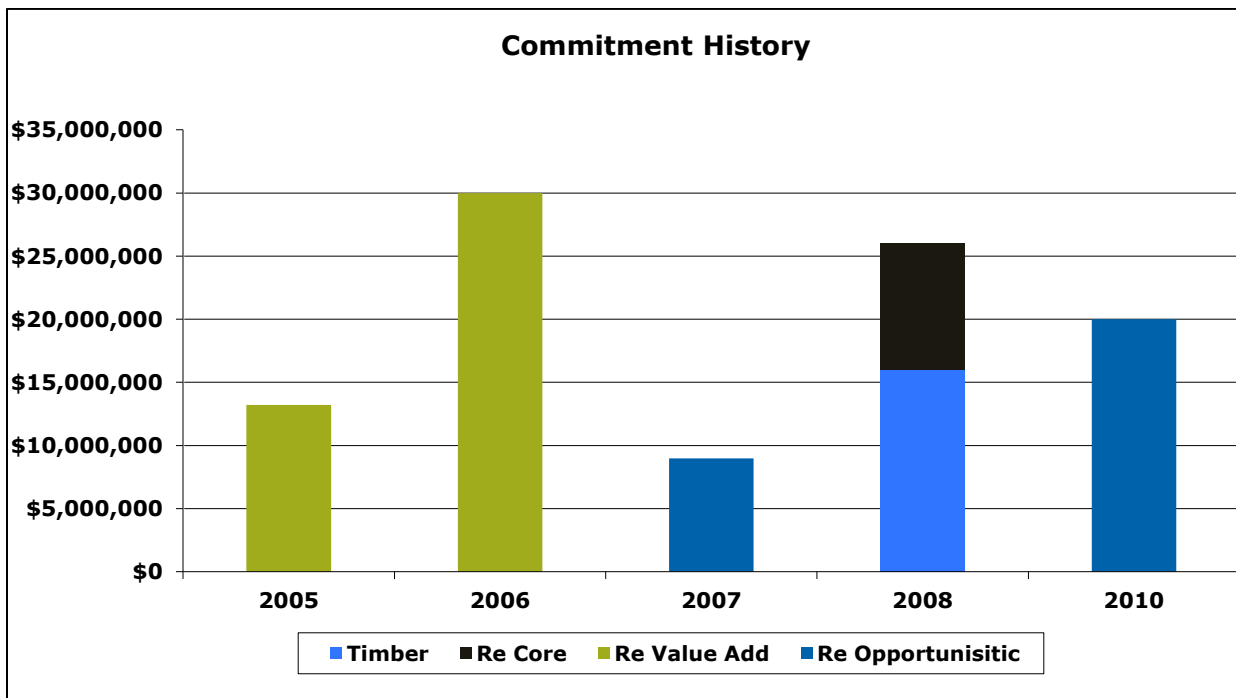
<b>Total Value (Reported Value + Distributions)</b>	<b>Total Value To Paid In Capital</b>	<b>Internal Rate of Return IRR, Since Inception (December 2005)</b>
\$110,279,823	1.18	3.80%



As of September 30, 2013, the Firefighters' Retirement System of Louisiana had commitments totaling \$98.19 million to 6 real estate funds. Of the 6 funds in the real estate portfolio, 1 is in the investing stage and 5 are in the harvesting stage. The following charts illustrate the program's current life cycle:

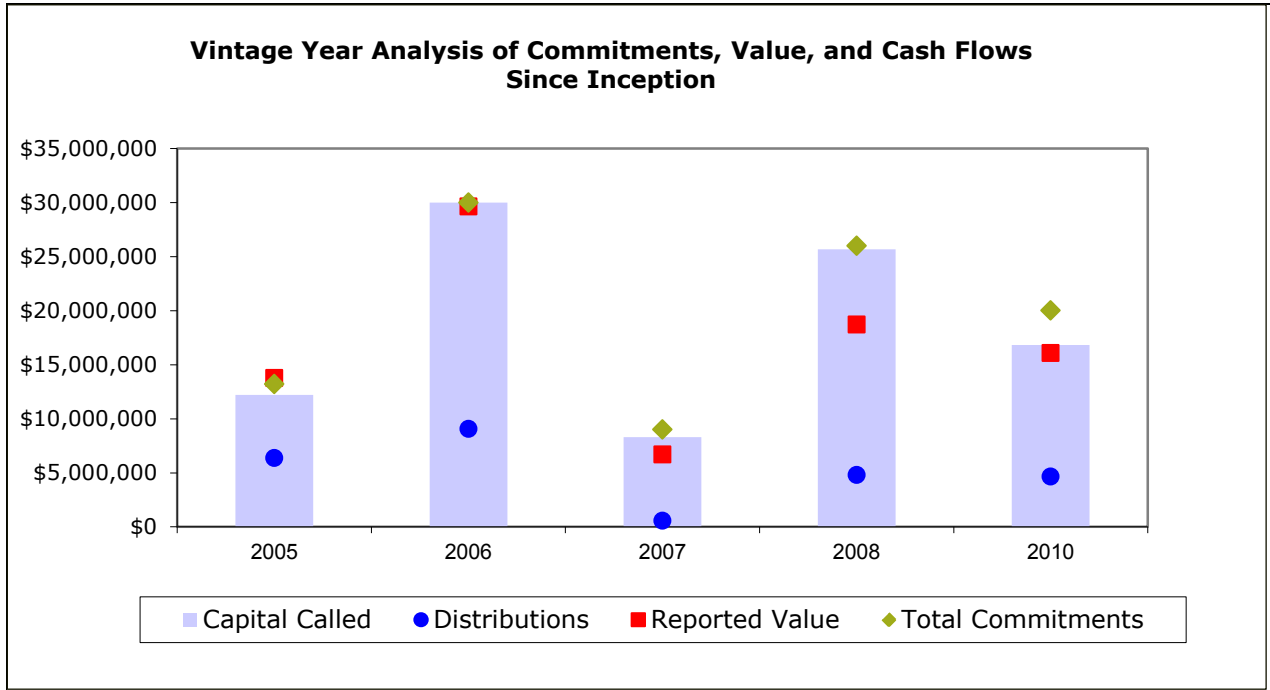


The following chart illustrates the commitment history of the Firefighters' Retirement System of Louisiana private markets program through the quarter end:





The following chart provides an analysis of the vintage year performance comparing the capital calls to the distributions and reported value:

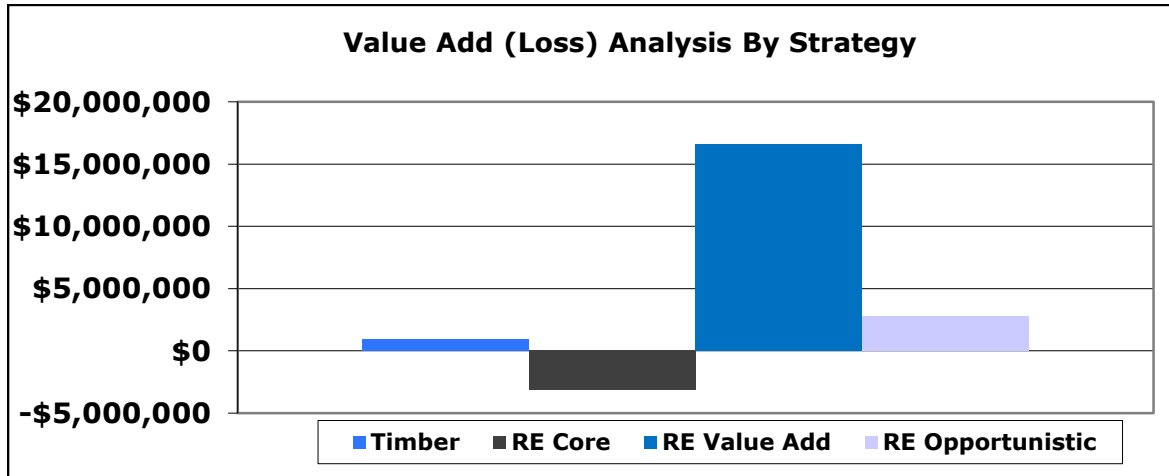


During the quarter-ended September 30, 2013, 0 funds in the Firefighters’ Retirement System of Louisiana Real Estate portfolio drew capital, and 4 funds made a distribution. The summary of the cash flow follows:

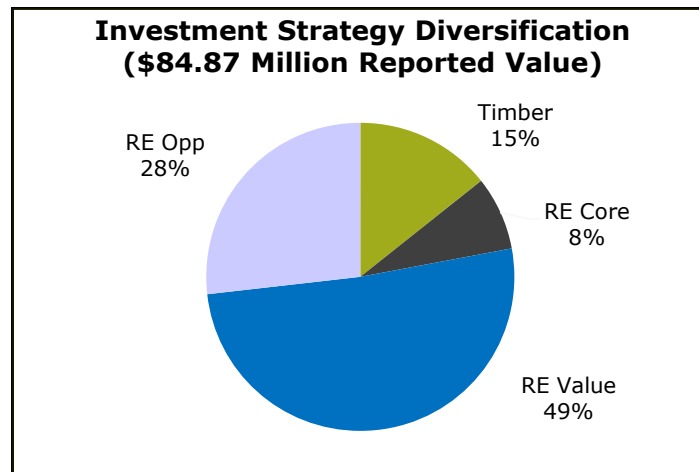
<b>Calls &amp; Expenses Funded for the Quarter</b>	<b>Number of Funds Calling Capital &amp; Expenses</b>	<b>Distributions for the Quarter</b>	<b>Number of Funds Making Distributions</b>	<b>Net Cash/Stock Flows for the Quarter</b>
\$0	0	\$1,391,968	4	\$1,391,968



Since inception the Real Estate program has gained \$17.21 million in value for the Firefighters' Retirement System of Louisiana. Timber added \$0.94 million, RE Value added \$16.60 million and RE Opportunistic added \$2.80 million. RE Core lost (\$3.13) million.



As of September 30, 2013, the 6 Real Estate funds in the Firefighters' Retirement System of Louisiana portfolio had the following investment strategy diversification by the investment funds' reported values:



We thank you for the opportunity to work with the Firefighters' Retirement System of Louisiana and look forward to continued success in the future.

Best regards,

David Barnes, CFA  
Senior Consultant

**Firefighters' Retirement System of Louisiana  
Executive Summary IRR Performance Report**

9/30/2013

Investment	Vintage Year	Commitment	Qtr TD	YTD	1 Year	3 Year	5 Year	Inception
AEW Partners VI	2010	20,000,000	1.98	7.53	18.91	13.61	N/A	11.58
Americus Real Estate Fund II, Ltd.	2005	13,200,000	2.03	7.14	9.95	29.33	16.22	10.14
Gainesville Vision, LLC	2008	10,000,000	0.00	-1.22	-1.75	-11.53	N/A	-8.15
JP Morgan India Property Fund	2007	8,990,000	-8.98	-13.41	-13.84	-3.81	-0.89	-3.49
Sentinel Real Estate Fund	2006	30,000,000	4.11	14.37	24.08	23.67	4.60	3.91
Timbervest Crossover Partners II, L.P.	2008	16,000,000	-1.67	2.50	-0.70	2.24	2.14	1.80
<b>Total: Firefighters' Retirement System of Louisiana</b>		<b>98,190,000</b>	<b>1.06</b>	<b>6.21</b>	<b>10.89</b>	<b>11.84</b>	<b>4.68</b>	<b>3.80</b>

Composite IRRS include all flows of the selected investments regardless of the start date of the investment.  
"N/A" will be displayed if the investment has insufficient cash flows for the period

**Firefighters' Retirement System of Louisiana  
Performance Analysis**

9/30/2013

Partnership Name	Vintage Year	Commitment	Paid In Capital	Capital To Be Funded	Additional Fees	Cumulative Distributions	Valuation	Total Value	Net Benefit	Call Ratio	DPI Ratio	TVPI Ratio	IRR
1 AEW Partners VI	2010	20,000,000	16,839,623	3,160,377	0	4,643,066	16,068,595	20,711,661	3,872,038	84 %	0.28	1.23	11.58 %
2 Americus Real Estate Fund II, Ltd.	2005	13,200,000	12,222,974	977,026	0	6,350,724	13,760,539	20,111,263	7,888,289	93 %	0.52	1.65	10.14 %
3 Gainesville Vision, LLC	2008	10,000,000	9,698,599	301,401	0	0	6,568,797	6,568,797	-3,129,802	97 %	0.00	0.68	-8.15 %
4 JP Morgan India Property Fund	2007	8,990,000	8,307,355	682,645	0	557,736	6,681,148	7,238,884	-1,068,471	92 %	0.07	0.87	-3.49 %
5 Sentinel Real Estate Fund	2006	30,000,000	30,000,000	0	0	9,061,601	29,647,738	38,709,339	8,709,339	100 %	0.30	1.29	3.91 %
6 Timbervest Crossover Partners II, L.f	2008	16,000,000	16,000,000	0	0	4,800,000	12,139,879	16,939,879	939,879	100 %	0.30	1.06	1.80 %
6 Total Partnerships		<b>98,190,000</b>	<b>93,068,551</b>	<b>5,121,449</b>	<b>0</b>	<b>25,413,127</b>	<b>84,866,696</b>	<b>110,279,823</b>	<b>17,211,272</b>	<b>95 %</b>	<b>0.27</b>	<b>1.18</b>	<b>3.80 %</b>

\*\*\* Indicates Estimated Valuation for the fund



**Firefighters' Retirement System of Louisiana**  
**Lifecycle Performance Analysis**

9/30/2013

Partnership Name	Vintage Year	Commitment	Paid In Capital	Capital To Be Funded	Additional Fees	Cumulative Distributions	Valuation	Total Value	Net Benefit	Call Ratio	DPI Ratio	TVPI Ratio	IRR
<b>2 Investing</b>													
1 AEW Partners VI	2010	20,000,000	16,839,623	3,160,377	0	4,643,066	16,068,595	20,711,661	3,872,038	84 %	0.28	1.23	11.58 %
<b>2 Investing Subtotal</b>		<b>20,000,000</b>	<b>16,839,623</b>	<b>3,160,377</b>	<b>0</b>	<b>4,643,066</b>	<b>16,068,595</b>	<b>20,711,661</b>	<b>3,872,038</b>	<b>84 %</b>	<b>0.28</b>	<b>1.23</b>	<b>11.58 %</b>
<b>3 Harvesting</b>													
2 Americus Real Estate Fund II, Ltd.	2005	13,200,000	12,222,974	977,026	0	6,350,724	13,760,539	20,111,263	7,888,289	93 %	0.52	1.65	10.14 %
3 Gainesville Vision, LLC	2008	10,000,000	9,698,599	301,401	0	0	6,568,797	6,568,797	-3,129,802	97 %	0.00	0.68	-8.15 %
4 JP Morgan India Property Fund	2007	8,990,000	8,307,355	682,645	0	557,736	6,681,148	7,238,884	-1,068,471	92 %	0.07	0.87	-3.49 %
5 Sentinel Real Estate Fund	2006	30,000,000	30,000,000	0	0	9,061,601	29,647,738	38,709,339	8,709,339	100 %	0.30	1.29	3.91 %
6 Timbervest Crossover Partners II, L.P.	2008	16,000,000	16,000,000	0	0	4,800,000	12,139,879	16,939,879	939,879	100 %	0.30	1.06	1.80 %
<b>3 Harvesting Subtotal</b>		<b>78,190,000</b>	<b>76,228,928</b>	<b>1,961,072</b>	<b>0</b>	<b>20,770,061</b>	<b>68,798,101</b>	<b>89,568,162</b>	<b>13,339,234</b>	<b>97 %</b>	<b>0.27</b>	<b>1.17</b>	<b>3.22 %</b>
<b>6 Total Partnerships</b>		<b>98,190,000</b>	<b>93,068,551</b>	<b>5,121,449</b>	<b>0</b>	<b>25,413,127</b>	<b>84,866,696</b>	<b>110,279,823</b>	<b>17,211,272</b>	<b>95 %</b>	<b>0.27</b>	<b>1.18</b>	<b>3.80 %</b>

**Firefighters' Retirement System of Louisiana  
Vintage Year Performance Analysis**

9/30/2013

Partnership Name	Vintage Year	Commitment	Paid In Capital	Capital To Be Funded	Additional Fees	Cumulative Distributions	Valuation	Total Value	Net Benefit	Call Ratio	DPI Ratio	TVPI Ratio	IRR
<b>2005</b>													
1 Americus Real Estate Fund II, Ltd.	2005	13,200,000	12,222,974	977,026	0	6,350,724	13,760,539	20,111,263	7,888,289	93 %	0.52	1.65	10.14 %
<b>2005 Subtotal</b>		<b>13,200,000</b>	<b>12,222,974</b>	<b>977,026</b>	<b>0</b>	<b>6,350,724</b>	<b>13,760,539</b>	<b>20,111,263</b>	<b>7,888,289</b>	<b>93 %</b>	<b>0.52</b>	<b>1.65</b>	<b>10.14 %</b>
<b>2006</b>													
2 Sentinel Real Estate Fund	2006	30,000,000	30,000,000	0	0	9,061,601	29,647,738	38,709,339	8,709,339	100 %	0.30	1.29	3.91 %
<b>2006 Subtotal</b>		<b>30,000,000</b>	<b>30,000,000</b>	<b>0</b>	<b>0</b>	<b>9,061,601</b>	<b>29,647,738</b>	<b>38,709,339</b>	<b>8,709,339</b>	<b>100 %</b>	<b>0.30</b>	<b>1.29</b>	<b>3.91 %</b>
<b>2007</b>													
3 JP Morgan India Property Fund	2007	8,990,000	8,307,355	682,645	0	557,736	6,681,148	7,238,884	-1,068,471	92 %	0.07	0.87	-3.49 %
<b>2007 Subtotal</b>		<b>8,990,000</b>	<b>8,307,355</b>	<b>682,645</b>	<b>0</b>	<b>557,736</b>	<b>6,681,148</b>	<b>7,238,884</b>	<b>-1,068,471</b>	<b>92 %</b>	<b>0.07</b>	<b>0.87</b>	<b>-3.49 %</b>
<b>2008</b>													
4 Gainesville Vision, LLC	2008	10,000,000	9,698,599	301,401	0	0	6,568,797	6,568,797	-3,129,802	97 %	0.00	0.68	-8.15 %
5 Timbervest Crossover Partners II, L.P.	2008	16,000,000	16,000,000	0	0	4,800,000	12,139,879	16,939,879	939,879	100 %	0.30	1.06	1.80 %
<b>2008 Subtotal</b>		<b>26,000,000</b>	<b>25,698,599</b>	<b>301,401</b>	<b>0</b>	<b>4,800,000</b>	<b>18,708,676</b>	<b>23,508,676</b>	<b>-2,189,923</b>	<b>99 %</b>	<b>0.19</b>	<b>0.91</b>	<b>-2.40 %</b>
<b>2010</b>													
6 AEW Partners VI	2010	20,000,000	16,839,623	3,160,377	0	4,643,066	16,068,595	20,711,661	3,872,038	84 %	0.28	1.23	11.58 %
<b>2010 Subtotal</b>		<b>20,000,000</b>	<b>16,839,623</b>	<b>3,160,377</b>	<b>0</b>	<b>4,643,066</b>	<b>16,068,595</b>	<b>20,711,661</b>	<b>3,872,038</b>	<b>84 %</b>	<b>0.28</b>	<b>1.23</b>	<b>11.58 %</b>
<b>6 Total Partnerships</b>		<b>98,190,000</b>	<b>93,068,551</b>	<b>5,121,449</b>	<b>0</b>	<b>25,413,127</b>	<b>84,866,696</b>	<b>110,279,823</b>	<b>17,211,272</b>	<b>95 %</b>	<b>0.27</b>	<b>1.18</b>	<b>3.80 %</b>

**Firefighters' Retirement System of Louisiana  
Investment Strategy Performance Analysis**

9/30/2013

Partnership Name	Vintage Year	Commitment	Paid In Capital	Capital To Be Funded	Additional Fees	Cumulative Distributions	Valuation	Total Value	Net Benefit	Call Ratio	DPI Ratio	TVPI Ratio	IRR
<b>501 Timber</b>													
1 Timbervest Crossover Partners II, L.P.	2008	16,000,000	16,000,000	0	0	4,800,000	12,139,879	16,939,879	939,879	100 %	0.30	1.06	1.80 %
<b>501 Timber Subtotal</b>		<b>16,000,000</b>	<b>16,000,000</b>	<b>0</b>	<b>0</b>	<b>4,800,000</b>	<b>12,139,879</b>	<b>16,939,879</b>	<b>939,879</b>	<b>100 %</b>	<b>0.30</b>	<b>1.06</b>	<b>1.80 %</b>
<b>610 RE Core</b>													
1 Gainesville Vision, LLC	2008	10,000,000	9,698,599	301,401	0	0	6,568,797	6,568,797	-3,129,802	97 %	0.00	0.68	-8.15 %
<b>610 RE Core Subtotal</b>		<b>10,000,000</b>	<b>9,698,599</b>	<b>301,401</b>	<b>0</b>	<b>0</b>	<b>6,568,797</b>	<b>6,568,797</b>	<b>-3,129,802</b>	<b>97 %</b>	<b>0.00</b>	<b>0.68</b>	<b>-8.15 %</b>
<b>615 RE Value Add</b>													
1 Americus Real Estate Fund II, Ltd.	2005	13,200,000	12,222,974	977,026	0	6,350,724	13,760,539	20,111,263	7,888,289	93 %	0.52	1.65	10.14 %
2 Sentinel Real Estate Fund	2006	30,000,000	30,000,000	0	0	9,061,601	29,647,738	38,709,339	8,709,339	100 %	0.30	1.29	3.91 %
<b>615 RE Value Add Subtotal</b>		<b>43,200,000</b>	<b>42,222,974</b>	<b>977,026</b>	<b>0</b>	<b>15,412,325</b>	<b>43,408,277</b>	<b>58,820,602</b>	<b>16,597,628</b>	<b>98 %</b>	<b>0.37</b>	<b>1.39</b>	<b>5.50 %</b>
<b>630 RE Opportunistic</b>													
1 AEW Partners VI	2010	20,000,000	16,839,623	3,160,377	0	4,643,066	16,068,595	20,711,661	3,872,038	84 %	0.28	1.23	11.58 %
2 JP Morgan India Property Fund	2007	8,990,000	8,307,355	682,645	0	557,736	6,681,148	7,238,884	-1,068,471	92 %	0.07	0.87	-3.49 %
<b>630 RE Opportunistic Subtotal</b>		<b>28,990,000</b>	<b>25,146,978</b>	<b>3,843,022</b>	<b>0</b>	<b>5,200,802</b>	<b>22,749,743</b>	<b>27,950,545</b>	<b>2,803,567</b>	<b>87 %</b>	<b>0.21</b>	<b>1.11</b>	<b>4.20 %</b>
<b>6 Total Partnerships</b>		<b>98,190,000</b>	<b>93,068,551</b>	<b>5,121,449</b>	<b>0</b>	<b>25,413,127</b>	<b>84,866,696</b>	<b>110,279,823</b>	<b>17,211,272</b>	<b>95 %</b>	<b>0.27</b>	<b>1.18</b>	<b>3.80 %</b>

**Firefighters' Retirement System of Louisiana**

**Transaction Summary**

7/1/2013 - 9/30/2013

Date	Funding	Additional Fees	Cash	Stock	Net Cash Flow
<b>AEW Partners VI</b>					
8/15/2013			469,379.00		-469,379.00
<b>Total: AEW Partners VI</b>			<b>469,379.00</b>		<b>-469,379.00</b>
<b>Americus Real Estate Fund II, Ltd.</b>					
7/31/2013			118,800.00		-118,800.00
8/31/2013			47,520.00		-166,320.00
<b>Total: Americus Real Estate Fund II, Ltd.</b>			<b>166,320.00</b>		<b>-166,320.00</b>
<b>Sentinel Real Estate Fund</b>					
7/17/2013			340,268.86		-340,268.86
<b>Total: Sentinel Real Estate Fund</b>			<b>340,268.86</b>		<b>-340,268.86</b>
<b>Timbervest Crossover Partners II, L.P.</b>					
9/1/2013			416,000.00		-416,000.00
<b>Total: Timbervest Crossover Partners II, L.P.</b>			<b>416,000.00</b>		<b>-416,000.00</b>
<b>Total: Firefighters' Retirement System of Louisiana</b>			<b>1,391,967.86</b>		<b>-1,391,967.86</b>
<b>Total:</b>			<b>1,391,967.86</b>		<b>-1,391,967.86</b>